

| 2022 U.S. Trade Association 501c(6) Memberships         | 2022 Membership Dues | Lobbying % | Lobbying \$ |
|---|----------------------|------------|-------------|
| Appraisal Institute                                     | \$433,358.25         | 6%         | \$26,002    |
| Business Roundtable                                     | \$300,000            | 60%        | \$180,000   |
| Real Estate Board of New York                           | \$220,730            | 9%         | \$19,866    |
| NAIOP* (Commercial Real Estate Development Association) | \$119,607.25*        | varies*    | -           |
| Chambers of Commerce*                                   | \$135,626*           | varies*    | -           |
| CoreNet Global  | \$60,000             | 0%         | \$0         |
| Partnership for New York City                           | \$40,000             | 2%         | \$800       |
| Council of Supply Chain Management Professionals        | \$33,250             | 0%         | \$0         |
| BOMA*   | \$32,224.56*         | varies*    |             |

*Notes:*

*Information is as reported by trade associations and does not include payments for event sponsorships. This does not include fees for the Real Estate Roundtable which is managed by CBRE's Real Estate Investments business segment.*

*\*Represents an aggregation of small chapter dues across the country. Each chapter allocates varying percentages of dues to political activities/lobbying. No individual chapter fees exceed more than \$25,000 annually. CBRE will work to report lobbying percentages of small chapter dues in future years.*